

THUMBS UP TRAINING SCRIPTS

THANK YOU MORGAN CULLEN!

This has been the BIGGEST WAY I have grown my team and grown my reach with efficiency and with impact!

STEP 1:

Download your Facebook friends list:

STEP 2: Check out this doc with some “thumbs up” verbiage and ideas:

http://www.onebigteam.us/uploads/9/8/3/2/9832900/how_to_share_the_gift_of_isagenix_.pdf?fbclid=IwAR1tR_NNmMiSUM6oli0RkmRHnksuu3W0tC9aUxNssJcU37Ss_RVc-j2JlbU

STEP 3:

Start sending THUMBS UP MESSAGES (keep track of everyone you send one to) working from the oldest friend you've added and moving to the most recent (usually scanning from the bottom of the list and up) ... the fortune is in the follow up so if you're not keeping track of WHO you are adding, this isn't even worth doing! You CANNOT send one thumbs up message and think you've done your job! You haven't...it might take a few more messages!

Thumbs Up script ideas below and please create your own that sounds like you and don't copy and paste from this selection...it is super important that this script be YOUR OWN!

Scripts:

1. So I am reaching out to all my smart and amazing old school friends to see if I can add you to my private product group to check out the nutritional goodness Walt and I can't shut up about. I think you would love the information and inspiration and let's be honest, we love our superfood that's mega convenient and beyond better than all the 'fast food' options we used to grab! These items have helped us

streamline our breakfast in the morning and up level our snacking too. A meal in one minute, ummmm YASS from this busy working woman! Let me know with just a quick thumbs up reply (I know you're so busy) and I'll get you added! Just to be a fly on the wall, learn and soak it all in ... we can just see if it's something that you can benefit from too. Cheers to not just tidying up around the house BUT ALSO tidying up the daunting task of a weekly meal plan this year too! I know how busy life can get so I know quick meals are the name of the game...simplify and ease are what gives you MORE TIME to do what you want to do! LMK and I'll get you added for sure!

2. Hope all is great with you and the family!! I wanted to reach out to you today and see if I can add you to my private product page to check out the nutritional products my family and I love. I think you would love the information and inspiration. Let me know with a quick thumbs up! Blessings!
3. Hi! I have been partnered with one of the fastest growing global health and wellness company that has changed my life and my family's life for the last 2.5 years. I have no idea if this is for you or not, but would you be open to having me pop you into my private product/support page? Its super motivating and inspiring and low key. It may or may not be for you but I thought of you because (ADD SOMETHING ABOUT THEM) so I wanted to see if you would be open to taking a look. Thanks so much, just shoot me back a thumb up and I'll get you added right away!
4. Hey (insert name)! Would you be open to me dropping you into my private Facebook page on the nutritional products I've been benefiting from? Give me a thumbs up, if it's ok!
5. WHEN SOMEBODY LIKES A POST: Thank you for liking my recent health transformation post! If you are curious about learning more about these incredible solutions, I have a private group that is filled with inspiring transformations, scientific support, recipes and so much great information. It's such a value add for sure. You can just be a fly on the wall and take a look at your leisure. Would you

be open to having me add you to that group to check it out? Send me a quick thumbs up reply, I know you're so busy ... and I'll get you added asap!

STEP 4:

Sometimes in the next 48 hours I will actually re-prompt everyone I sent the message to with my own THUMBS UP reply so it boosts the post back up into their visibility and it just reminds them to send ME a thumbs up! 😊

I also circle back after a few days and ask them some questions and get curious about where they are on their own health journey...

1. Where are you currently on your own health journey?
2. What piqued your interest about the posts I've shared or my message?
3. Have you been following some of the posts?
4. If you could choose one area to improve your overall health which would it be in: weight wellness, weight loss, energy, vitality, anti-aging or performance?

GET CURIOUS about every single person you are inviting into Real People Real Results!

STEP 5:

Ask for the referral! Maybe they mention that these products aren't something they're looking for then absolutely send a message asking for a referral ...

1. Please keep me in mind if you have anyone mention to you that they want a health focused weight wellness system, they want to up level their nutrition, they need to lose or gain weight, they want more energy and/or they aren't sleeping well! We have solutions for all of those needs! Let me know if I can refer anyone your way for anything, I'm a connector! xx
2. Will you please keep me in mind if a friend talks about lacking energy, wants to lose weight or needs good quick nutrition if they keep getting sick? I would treasure any referral!

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3. I would love if you'd keep me in mind if anyone mentions to you that they're on the search for solutions in any of these areas: weight loss, weight gain, better sleep, more energy, greater vitality, overall performance and please know our shakes are great for ages 4 and over too! So I love working with other families on their overall health as a family! Cheers!