

How to "Share the Gift" of Isagenix

*This template was designed to be an easy way to reach out to *20 people you know who might like to do this with you. Please keep in mind, the only thing you can control is the number of times you "Share the Gift" of Isagenix with others. Indeed, because people are different, how each person responds will vary. Therefore, do the best you can; "Share the Gift" of Isagenix as often as you can; follow-up as consistently as you can; take it as far as you can; and **if you're not sure what to do next, ask for help!***

First: Copy, paste, and then send (Private Message, Text, SMS, WhatsApp, or Email) the following message to *20+ people you believe might like to do this with you:

You: Hey! I hope you are doing well! I'm reaching out because some friends of mine put together a private Facebook group on healthy living and sharing some products my family absolutely loves. Would you be open to me adding you to the group to look around? If so, just give me a "thumbs 👍 up" and I'll add you in, so you can check it out! No pressure either way! Thanks! ●

Tip: *One of our team members sent a similar message with a massive goal of receiving five new "thumbs 👍 up" each day. In 2017 they added 675 new contacts into **Real People Real Results and were one of the top eight businesses to earn President's Quest!*

*When they respond back with a 👍 1) Add them to **Real People Real Results. 2) Find the PINNED POST located at the top of the Real People Real Results Facebook page. 3) Click on Comment and tag them... Something simple like this:*

You: Tag their Name watch the video above!

Second: Immediately after adding them to Real People Real Results, copy, paste, and

send (Private Message, Text, SMS, WhatsApp, or Email) the following message:

First Name, I just added you to our private Facebook coaching page, "Real People Real Results!" A few days ago, I had a friend add me because I was looking for something to help me _____ (lose weight, have more energy, feel like myself again, etc.). I was so intrigued that I circled back and asked my friend how it worked and what made it different. He or she sent me here: www.gotakealook.info. I did the research, the before and after pics are impressive, and I'm convinced it's the real deal. The best part is, my friend agreed to coach me. He's or she's worked with loads of people and doesn't charge anything! He or she even showed me how to set up my own account, so I could get the same wholesale pricing he or she gets. Go take a look and let me know what you think...

Them: Thanks! or Okay! or I'll check it out.

Tip: When you get a positive response back, respond with something like this...

You: Great! Let's connect _____ (in an hour, after work, later this evening, tomorrow morning, etc.) BEFORE YOU SEND THE TEXT ABOVE, search for a fun GIF to include like "bikini," "fit girls," or

"shredded!" (Enter finger pointing up emoji.) and then add: This will be us soon!

Them: **Awesome!**

Third: When they ask for a system recommendation, pricing, or how to get started: remember, a conversation is best! Share the following info with them over the Phone, Private Voice Message on Facebook Messenger, an audio message on WhatsApp, or as a LAST RESORT via, Text, SMS, or Email:

You: Would you like me to make a recommendation for how to get started? (Let them answer!) And then continue... Based on the goals you shared our \$20/day pak, is my highest recommendation because it includes the complete 30-day system and several other extremely vital components to set you up for the greatest amount of success. It comes with delicious chocolate squares that you can even have on cleanse days. Whey thins which are a high protein savory chip, so you can snack without the guilt. A canister of greens which has over 30 different kinds of vegetables, herbs, and botanicals; it tastes great on its own, or can be added to your shake. You'll also get a box of bars which taste like candy. A box of **women's/men's** vitamins, which provide total nutritional support in a convenient tear pack and feature a complete spectrum of extremely high-quality supplements; they're a game changer! You'll also get a box of eshots, which are healthy energy drinks; they give you a focused, sustained boost, without the crash. A beautiful stainless-steel travel blender, a \$75 event coupon, \$25 off your next order, free membership—saving

you \$29—and TWO family and friends coupons saving THEM \$29 each, when we help get them started!

This system is called the Value Pak, so if you really want to do it right, and it works within your budget, this is hands down THE BEST recommendation. It's \$589 for your first 30 days, then you can drop down to a more basic pack from there. Does that sound like the best fit for you? (Let them answer!)

Who Do You Know: Curiously, who are two people you know who would for sure want to do this with you? (Let them answer!) The reason I ask is because Isagenix doesn't spend any money on advertising, and instead rewards its customers for our referrals. So, when you help **friend name 1** and **friend name 2** get started on the products, you'll earn up to \$_____ right away. How awesome is that? (Show Them: You Share They Share) **ASK FOR THE ORDER:**

You: Do you feel like you have enough information to get started today?

If they have a cost objection, continue with:

You: We also have a \$15/day pak that will still give you the products you need to have a great experience but does not include the **women's/men's** vitamins. Remember, with both paks, you're having two meals a day provided for you. Does this option sound like a fit for you? (Let them answer!)

*Ask yourself: 1) Do they have money? 2) Are they ambitious? 3) Are they dissatisfied? 4) Do they have a good self-image? Reach out to those people first!

***Or the name of your team's product page.*